

Nippon Life Completes Acquisition of an Additional Stake in Reliance Nippon Life Asset Management

On May 23, 2019, Nippon Life Insurance Company (President: Hiroshi Shimizu, hereinafter “Nippon Life”) announced to acquire an additional stake in Reliance Nippon Life Asset Management Limited (Chief Executive Officer: Sundeep Sikka, hereinafter “RNAM”) up to 75%. Today, we are pleased to announce that on September 27, 2019, we completed all necessary processes for the acquisition of the stake.

Nippon Life had acquired approx. 10.6% stake through an open offer to the public shareholders as per Indian regulations, and subsequently acquired approx. 21.5% additional stake from Reliance Capital Limited to increase its ownership in RNAM to 75%. Nippon Life acquired this 32.1% stake for INR 45.2 billion (approximately JPY 72.8 billion), and RNAM has become a subsidiary of Nippon Life.

Nippon Life will continue to contribute to development of the life insurance and asset management markets in India as well as to increase Nippon Life’s profit which would result in enhanced benefit for our policyholders.

<Overview of the Transaction>

Number of purchased shares	196,633,095 shares (Approximately 32.1%)
Total purchase price	INR 45.2 billion (Approximately JPY 72.8 billion)

(Exchange rate: 1INR=1.61JPY)

<Overview of Reliance Nippon Life Asset Management Limited>

Company name	Reliance Nippon Life Asset Management Limited
Establishment	1995
Nature of business	Asset management
Head office	Mumbai, Maharashtra, Republic of India
Representative	Executive Director and Chief Executive Officer: Sundeep Sikka
Assets under management	INR 2.3 trillion (Approximately JPY 3.7 trillion, January – March 2019 average) * Total assets under management for mutual fund and portfolio management: INR 4.2 trillion (Approximately JPY 6.7 trillion, January – March 2019 average)
Key Financial Data	Total Income: INR 16.49 billion (approximately JPY 26.5 billion) Net profit: INR 4.86 billion (approximately JPY 7.8 billion)
Market position	Among the top five private asset managers in India

	9.5% of the market share in terms of assets under management (market share among 42 private asset managers, based on assets under management of January – March 2019 average)
Shareholders	Nippon Life 75%, other general shareholders 25% (As of September 27, 2019)

(Above data as of March 31, 2019, Exchange rate: 1INR=1.61JPY)