

Completion of the transaction to acquire stake in Reliance Capital Asset Management

Nippon Life Insurance Company (President: Yoshinobu Tsutsui, hereinafter "Nippon Life") announced that it has completed all the procedures to acquire a 26% stake in Reliance Capital Asset Management Limited (Chief Executive Officer: Sundeep Sikka, head office: Mumbai, hereinafter "Reliance Capital Asset Management"), for a consideration of INR 14.5 billion (approximately JPY21.0 billion), which was agreed on Jan 19th, after receiving the formal approval from Securities and Exchange Board of India (SEBI, India's securities regulator).

The Indian mutual fund market has grown rapidly since it was opened to the private sector in 1993. It is an attractive market that is expected to achieve robust growth in the long-term due to the second largest population in the world and solid economic growth led by the service sector and domestic consumption.

Reliance Capital Asset Management has grown steadily since its establishment in 1995. It currently ranks second in the Indian mutual fund industry in terms of asset under management. Also, it is one of the few asset management firms which are entrusted with the asset management from public pension fund in addition to mutual fund, and it establishes a position of representing Indian asset management industry.

In 2011, Nippon Life acquired a 26% stake in Reliance Life Insurance Company Limited, the life insurance subsidiary of Reliance Capital, for a consideration of INR 30.6 billion (approximately JPY48.0 billion). Nippon Life will deepen and expand cooperative relationship with Reliance Group through this investment in Reliance Capital Asset Management.

Nippon Life will also dispatch a director to Reliance Capital Asset Management to promote further cooperation in the field of asset management. Exchanges of more than 20 staff between Nippon Life and Reliance Group are scheduled.

< Overview of Reliance Group >

Reliance Group

- Head office : Mumbai, Maharashtra, Republic of India
- Chairman : Anil Dhirubhai Ambani

Reliance Capital Limited (Financial services : Listed company)

- Chairman : Anil Dhirubhai Ambani
- CEO : Sam Ghosh
- Major shareholders : Reliance Group 54.1%
- Total Income : INR 66.2billion (approximately ¥107.2 billion)
- NetProfit : INR 4.5 billion (approximately ¥7.3 billion)

Reliance Capital Asset Management Limited (Asset management)

- CEO : Sundeep Sikka
- Major shareholders ※ : Reliance Capital Limited 65.2%、Nippon Life 26.0%
- Asset under management : INR 1.39 trillion (approximately ¥2.25 trillion)
(Mutual fund) : INR 0.78 trillion (approximately ¥1.26 trillion)
Market share 11.7%
- Total Income : INR 6.4billion (approximately ¥10.4 billion)
- NetProfit : INR 2.7 billion (approximately ¥4.4 billion)

※After the completion of Nippon Life's acquisition

Reliance Life Insurance Company Limited (Life insurance)

- President : Malay Ghosh
- Major shareholders : Reliance Capital Limited 73.8%、Nippon Life 26.0%
- Premium Income : INR 54.7 billion (approximately ¥88.6 billion)
- NetProfit : INR 3.7 billion (approximately ¥6.0 billion)

Reliance General Insurance Company Limited (General insurance)

Reliance Securities Limited (Broking)

Reliance Communications Limited (Telecommunications)

Reliance Infrastructure Limited (Infrastructure)

Reliance BIG Entertainment Limited (Media)

Data: as of March 31, 2012 Exchange rate:1INR=1.62JPY